

***'Life is a constant battle to make it to the next level, and only the fittest survive'
Are You the 'ONE?'***

CHIEF OPERATING OFFICER

Agility Innovation (Pvt) Limited, The holding Company of a growing ICT conglomerate with a turnover of USD 30 Million and the team strength of over 500, is on the hunt for a self motivated, dynamic and experienced professional with exposure in the Technology arena as their Group Chief Operating Officer to support the Group MD.

Key Responsibilities:

- Work closely with the Group MD and shadow him in his daily functions.
- Collaborate with the Group MD in setting and driving organizational vision, operational strategy and hiring needs.
- Establishing, planning, budgeting, and resource allocation to effectively implement mid-course corrections based on the changing business needs align resource requirements with future business objectives.
- Advising the implementation of organization's goal setting, performance management, and annual operating planning while developing business strategies that ensure alignment with short-term and long-term objectives developed in consultation with the MD.
- Oversee Company operations and recommend changes to improve productivity while implementing new operational process workflows that support company growth initiatives.
- Develop strategies and lead the company to acquire and retain new business.
- Evaluate and analyze company financial performance and provide recommendations on future business activities.
- Designing, developing and implementing plans that create a flexible and efficient operational model that is able to scale with growth.
- Define organizational risk strategy and make sure that it is clearly articulated and applied to all decision making levels.
- Collaborate and Influence all stakeholders.

Qualifications:

- MBA from a Top 100 University.
- Professional Qualification in Marketing, Business Administration and Finance would be an added advantage.
- Proven experience of a minimum of 8 years as a COO or in a similar executive leadership role in the tech industry, while having a minimum of 5 years' experience in C-level.
- Strong business acumen and aptitude in decision making and problem solving with excellent interpersonal skills.
- An entrepreneurial mindset with outstanding organizational and leadership skills.
- Ability to adapt to a fast-paced, dynamic work environment.

If you're a results-driven executive with a passion for technology and operational excellence, Please submit your resume, along with **letters of recommendation** from 2 referees on character and professional experience to managementvacancies@agilityvi.com

