

# Grow your Career at a Fortune Global 500 Company in Sri Lanka

## Join a Global Fortune 500 top 5 Company in Sri Lanka

### Position: Marine Fuel Oil Sales Manager (Manager Level)

Sinopec is a super enterprise with the world's largest refining capacity and the second largest chemical production scale. Sinopec has consistently ranked among the top 5 companies in the Global Fortune 500. Sinopec is one of the leading energy suppliers in Sri Lanka, operating a modern tank farm in Hambantota and managing 151 fuel stations across the country.

We are seeking a motivated Marine Fuel Oil Sales Manager to join our International Trade Department. This role is central to developing markets, executing trades, and coordinating logistics for marine fuel oil. Beyond the core responsibilities, the selected candidate will also be expected to take on additional duties that contribute to the company's growth and operational excellence.

#### Key Responsibilities:

- Develop and maintain client relationships in Sri Lanka and the region.
- Negotiate trade terms, execute contracts, and ensure smooth delivery.
- Analyze global and regional fuel oil markets, supply-demand trends, and regulatory changes.
- Manage risks across pricing, credit, and logistics.
- Coordinate vessel scheduling, customs clearance, and supply chain operations.
- Prepare trade reports and market analysis to support management decisions.
- Ensure compliance with safety protocols and procedures related to trade operations.
- Take on additional responsibilities beyond the core role to support company growth.

#### Qualifications & Skills

- Bachelor's degree in International Trade & Commerce, Finance, Energy, Logistics, Marketing, Business programs or related fields.
- Minimum 4-5 years' experience in fuel oil or energy trading (Sri Lanka/SE Asia experience preferred) and 8-10 years experience in related industries.
- Strong knowledge of trade processes, settlement methods, and compliance regulations.
- Excellent negotiation, communication, and coordination skills.
- Fluent in English; Sinhala proficiency is an advantage.
- Ability to work under pressure with strong risk management awareness.

#### What We Offer

- Competitive remuneration package based on experience
- Comprehensive insurance cover
- Performance-based bonus scheme
- Clear career growth pathways within a global organization
- Exposure to international trading practices and advanced operational systems
- Provides a comprehensive welfare benefits package covering festive hampers, uniforms, birthday vouchers, life-event support (marriage, childbirth, medical needs), and well-being hampers, Annual family day trip etc.
- Opportunity to participate in professional training programs at Sinopec Globally.

#### How to Apply

Send your application to [careerssinopec@gmail.com](mailto:careerssinopec@gmail.com), with 'Marine Fuel Oil Sales Manager' as the subject line.

